

# Is the Entrepreneurial Mentor Corps Program Right for You?

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Thank you for interest in the Entrepreneurial Mentor Corps. If your business currently has less than 500 employees, and you answer “yes” to the following questions, you are a good fit for the EMC program:

- Do you have a particular challenge facing your business that would benefit from external advice and support?
- Are you open to suggestions about your product / service and business model, even if the suggestions challenge your long held assumptions?
- Do you need practical advice regarding one or more aspects of your business, including operations, technology, access to capital, regulation, and scaling?
- Would you benefit from a mentor that is a confidential “sounding board” and a connector to additional specialist mentors, services, and resources?
- Will you conscientiously prepare for and manage connections that your mentors may help you establish?
- Do you have time to work with your mentors for several hours each month, either in person or over the phone?
- Are you committed to spending several hours each week to work on your mentoring program agreed deliverables, keeping your Regional Accelerator updated on challenges and successes, and providing valuable feedback about the EMC program?
- Will you take advantage of networking events, education / training opportunities, and other resources that you will have access to as a member of this program?
- Have you been in business for at least one year?

# What Will Be Expected of Me as a Mentee?

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As a Mentee in the EMC Clean Energy Pilot Program, you will be expected to:

- Spend several hours each month working with each of your Mentors, either over the phone or in person and spend several hours each week on the deliverables agreed to as part of this pilot program
- Work with your Mentors and your Regional Accelerator to create a roadmap of activities and deliverables for the pilot program (e.g., a business plan, an investor pitch presentation, a technical milestone, etc.) and consistently work to make progress along your roadmap
- Be open to suggestions about your product / service and business model, even if the suggestions challenge your long-held assumptions
- Prepare for meetings with each Mentor by creating an agenda based on your desired outcomes, identifying key questions for discussion, and completing any agreed tasks from the previous meeting
- Conscientiously manage the connections that your Mentors help you establish
- Take advantage of networking events, education / training opportunities, and other resources that will help you as you move your company to its next level of growth
- Communicate monthly with your Regional Accelerator about successes and challenges
- Sign a conflict of interest policy and a confidentiality agreement in order to build trust in the relationship
- Respond to a short survey every two months and at the end of the program about your experiences